

SANTA ANA DISTRICT OFFICE
FY 2011 504 THIRD PARTY LENDER RANKINGS
AS OF 7/31/11

TOP 3 LENDERS

#1 ZIONS FIRST NATIONAL BANK
44
\$32,605,722

#2 JPMORGAN CHASE BANK, N.A.
35
\$30,529,320

#3 BANK OF AMERICA, N.A.
25
\$15,650,415

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	Zions First National Bank	44	\$32,605,722	\$741,039
2	JPMorgan Chase Bank, National Association	35	\$30,529,320	\$872,266
3	Bank of America, National Association	25	\$15,650,415	\$626,017
4	Wells Fargo Bank, National Association	18	\$14,202,785	\$789,044
5	California Bank & Trust	16	\$8,126,885	\$507,930
6	Bank of the West	13	\$11,925,346	\$917,334
7	Union Bank, N.A.	10	\$7,291,376	\$729,138
8	IronStone Bank, A Division of	9	\$5,826,404	\$647,378
9	Citizens Business Bank	6	\$6,901,567	\$1,150,261
10	Plaza Bank	5	\$5,092,815	\$1,018,563
11	Security Bank of California	5	\$3,559,613	\$711,923
12	Pacific Enterprise Bank	5	\$3,219,000	\$643,800
13	Fullerton Community Bank, FSB	5	\$2,600,571	\$520,114
14	East West Bank	4	\$7,669,500	\$1,917,375
15	City National Bank	4	\$3,558,474	\$889,619
16	Pacific Premier Bank	4	\$1,002,310	\$250,578
17	Desert Commercial Bank	3	\$5,653,635	\$1,884,545
18	Premier Commercial Bank, National Association	3	\$5,095,000	\$1,698,333
19	Partners Bank of California	3	\$3,828,250	\$1,276,083
20	Community Bank	3	\$3,489,000	\$1,163,000
21	First-Citizens Bank & Trust Company	3	\$1,999,238	\$666,413
22	Citibank, N.A.	3	\$1,931,500	\$643,833
23	Comerica Bank	2	\$4,992,000	\$2,496,000
24	FirstBank	2	\$4,022,735	\$2,011,368
25	Capital Bank	2	\$2,919,575	\$1,459,788
26	Premier Service Bank	2	\$1,792,722	\$896,361
27	First Bank	2	\$1,695,000	\$847,500
28	South County Bank, National Association	2	\$1,339,127	\$669,564
29	Banco Popular North America	2	\$1,285,000	\$642,500
30	United Midwest Savings Bank	2	\$1,136,005	\$568,003
31	Stellar Business Bank	2	\$1,098,800	\$549,400
32	Farmers & Merchants Bank of Long Beach	2	\$1,032,863	\$516,432
33	Commerce Bank of Temecula Valley	2	\$820,432	\$410,216
34	Wilshire State Bank	1	\$3,717,321	\$3,717,321
35	Bay Commercial Bank	1	\$3,500,000	\$3,500,000
36	Mutual of Omaha Bank	1	\$2,214,657	\$2,214,657
37	Rabobank, National Association	1	\$1,837,500	\$1,837,500
38	Commerce National Bank	1	\$1,700,000	\$1,700,000
39	Fifth Third Bank	1	\$1,597,500	\$1,597,500
40	First General Bank	1	\$1,350,000	\$1,350,000
41	American Plus Bank, National Association	1	\$1,246,745	\$1,246,745
42	Torrey Pines Bank	1	\$1,130,000	\$1,130,000
43	Sunrise Bank	1	\$859,900	\$859,900
44	TomatoBank, N.A.	1	\$810,000	\$810,000
45	The Bank of Santa Barbara	1	\$759,929	\$759,929
46	Inland Community Bank, National Association	1	\$596,688	\$596,688
47	Mission Oaks National Bank	1	\$533,412	\$533,412
48	Manufacturers Bank	1	\$520,000	\$520,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
49	Grandpoint Bank	1	\$486,720	\$486,720
50	Sunwest Bank	1	\$412,500	\$412,500
51	HSBC Bank USA, National Association	1	\$400,000	\$400,000
52	1st Bank	1	\$357,380	\$357,380
53	American Continental Bank	1	\$244,000	\$244,000
54	Frontier Bank, FSB d/b/a El Paseo Bank	1	\$240,000	\$240,000
55	West Valley National Bank	1	\$201,936	\$201,936
56	Promerica Bank	1	\$179,256	\$179,256
57	Valley Business Bank	1	\$142,500	\$142,500
	<i>TOTAL:</i>	<i>272</i>	<i>\$228,930,929</i>	<i>\$841,658</i>